



Sales Tax Trend Report

Based on vendor reporting date
(Received by the City two months in arrears)

City Sales Tax

	2006	2007	2008	2009 *	2010	2011	2012	'11 vs. '10	'12 vs. '11
Jan	149,584	151,718	168,133	238,036	225,902	241,375	256,212	6.8%	6.1%
Feb	147,309	159,158	164,080	232,863	226,968	237,458	263,576	4.6%	11.0%
Mar	170,212	186,356	194,656	283,774	264,269	287,272	308,751	8.7%	7.5%
Apr	159,349	161,328	169,174	244,370	234,460	255,869		9.1%	
May	181,780	194,671	202,916	286,210	259,013	300,053		15.8%	
Jun	236,374	224,781	235,567	346,748	362,260	350,946		-3.1%	
Jul	224,913	235,557	256,964	361,319	375,063	397,998		6.1%	
Aug	206,665	223,655	248,844	336,546	350,636	391,738		11.7%	
Sep	210,936	233,778	218,583	299,956	281,025	328,714		17.0%	
Oct	172,259	180,659	188,612	259,152	252,248	283,245		12.3%	
Nov	160,121	176,577	175,252	272,373	274,775	276,479		0.6%	
Dec	224,586	220,608	219,204	300,441	310,297	327,816		5.6%	
Total	2,244,088	2,348,846	2,441,986	3,461,786	3,416,916	3,678,962	828,539	7.7%	
Annual Increase (Decrease)	106,325	104,758	93,140	1,019,800	974,930	262,046	62,434		
% Change	5.0%	4.7%	4.0%	41.8%	39.9%	7.7%	8.1%		

* The sales tax rate increased to 3% from 2% effective January 1, 2009.

Chaffee County Sales Tax (Salida's allocation)

Jan	82,482	80,882	94,192	85,584	76,982	81,517	81,305	5.9%	-0.3%
Feb	79,901	86,686	91,906	82,668	79,454	80,664	85,158	1.5%	5.6%
Mar	99,517	99,807	105,217	98,027	96,147	94,390	97,619	-1.8%	3.4%
Apr	81,459	89,686	92,913	83,009	81,012	86,164		6.4%	
May	99,040	104,710	107,838	99,823	93,431	111,445		19.3%	
Jun	126,119	127,584	132,907	125,224	131,095	122,789		-6.3%	
Jul	126,808	137,957	147,620	134,487	143,556	142,640		-0.6%	
Aug	118,737	126,234	136,866	122,068	127,661	131,904		3.3%	
Sep	126,223	126,021	121,362	116,454	107,193	115,554		7.8%	
Oct	93,087	96,505	101,967	88,511	84,580	93,876		11.0%	
Nov	61,246	92,670	90,832	89,327	97,377	86,000		-11.7%	
Dec	133,859	119,301	117,589	107,419	108,316	109,183		0.8%	
Total	1,228,479	1,288,043	1,341,211	1,232,600	1,226,804	1,256,125	264,081	2.4%	
Annual Increase (Decrease)	15,791	59,564	53,168	(108,611)	(5,796)	29,321	7,511		
% Change	1.3%	4.8%	4.1%	-8.1%	-0.4%	2.4%	2.9%		

Comparison to budget

Final Budget	\$ 3,320,000	\$ 3,030,462	\$ 3,507,956	\$ 4,696,000	\$ 4,461,200	\$ 4,880,000	\$ 1,034,864
Received	3,472,566	3,636,889	3,783,197	4,694,386	4,643,719	4,935,087	1,092,620
Increase or (Decrease)	\$ 152,566	\$ 606,427	\$ 275,241	\$ (1,614)	\$ 182,519	\$ 55,087	\$ 57,757
Budget variance	4.6%	20.0%	7.8%	0.0%	4.1%	1.1%	5.6%
Total annual growth	3.6%	4.7%	4.0%	24.1%	22.7%	6.3%	

Taxable Sales in Salida	112,204,379	117,442,280	122,099,294	115,392,857	113,897,186	122,632,065	27,617,966
Annual Growth	5.0%	4.7%	4.0%	-5.5%	-6.7%	6.3%	